Bonheur ASA



2Q Presentation

14 July 2022

Highlights 2Q 2022

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Bonheur ASA Group of companies

Figures in paranthesis (2Q21)



- EBITDA NOK 502 mill. (NOK 197 mill)
- Continued high power prices
- Fäbodliden 2 continues towards construction in 2023
- High development activity in all business areas
- Establishment of Hvitsten AS, a EUR 480 million investment fund for onshore wind equity financing



- EBITDA NOK 106 mill. (NOK 271 mill.)
- Utilization for the Tern vessels in 2Q was 51% (96%) due to crane upgrade and yard stays
- Strong outlook both short and long term, as all vessels are now out of yards towards a solid backlog of EUR 530 mill.
- FOWIC signed a major contract of EUR 150 mill in the quarter, adding to the backlog
- Bold Tern conversion complete in Q2 and within budget of EUR 61 mill.



- EBITDA NOK -42 mill. (NOK -179 mill.)
- Three ships in operation when Balmoral resumed cruising in May
- Occupancy of 73% of the three ships in operations in the quarter
- EBITDA influenced by higher bunker cost and mobilization of Balmoral
- Good demand for cruises in the summer of 2022
- Strong bookings during summer seasons going forward, but increased uncertainty in general for the UK economy and the effects of a new COVID outbreak
- Negative impact from cancelling Russian and Ukrainian destinations



- EBITDA NOK -4 mill. (NOK 25 mill.)
- EBITDA for NHST NOK 23 mill. (NOK 46 mill.)
- Fred. Olsen 1848 is progressing on several solutions for floating offshore wind and solar
- Fred. Olsen Investments, undertaken four smaller investments within renewable energy related companies

Consolidated:

- Operating revenues were
 NOK 2 386 million (NOK 1 611 million)
- EBITDA was NOK 562 million (NOK 313 million)
- EBIT was NOK 334 million (NOK 80 million)
- Net result after tax was NOK 161 million (NOK -11 million)

Parent company:

- Equity in parent company NOK 6 890 million (NOK 6 946 million)
- Equity ratio of 71.8% (69.2%)
- Cash in parent company NOK 1 317 million (NOK 2 143 million)
- Repaid bond loan of NOK 500 million

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Consolidated summary

Bonheur ASA Group of companies

(NOK million)	2Q 22	2Q 21	Change
Revenues	2 386	1 611	775
EBITDA	562	313	248
Depreciation	-246	-234	-12
Impairment	18	0	18
EBIT	334	80	254
Net finance	-34	-43	9
EBT	297	37	260
Net result	161	-11	172
Shareholders of the parent company *)	-14	-54	40
Earnings per share (NOK)	-0,3	-1,3	0,9
Net interest bearing debt (NIBD)	6 504	6 876	-372



*) The non-controlling interests consist of 43.28% of NHST Holding AS and 49% in Fred. Olsen Wind Limited (FOWL) (UK), 49% of Fred. Olsen CBH Limited (FOCBH) (UK), 49% of Blue Tern Limited and 7.84 % of Global Wind Services AS

Segment analysis – Revenues

Bonheur ASA Group of companies

(NOK million)	2Q 22	2Q 21	Change
Renewable Energy	693	330	363
Wind Service	846	1 008	-162
Cruise	580	0	580
Other	267	273	-6
Total Revenues	2 386	1 611	775
NOK / EUR (average)	10,02	10,09	-0,7 %
NOK / GBP (average)	11,81	11,70	1,0 %
GBP / USD (average)	1,25	1,40	-10,3 %

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Segment analysis – EBITDA

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(NOK million)	2Q 22	2Q 21	Change
Renewable Energy	502	197	306
Wind Service	106	271	-165
Cruise	-42	-179	137
Other	-4	25	-30
Total EBITDA	562	313	248

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Establishment of € 480 million equity fund for onshore wind



*(cash flow operations + sales proceed)/invested capital

Group capitalization per 2Q 22

Group financial objectives targeted to secure long-term visibility and flexibility through business cycles

- Strong parent financial position built on conservative leverage and solid liquidity position
- With the aim to accelerate growth, subsidiaries within the Company's high growth and capital-intensive business segments, are actively investigating and considering various means of sourcing external capital, hereunder a broad set of equity options including listing
- Subsidiaries to optimize its own non-recourse financing taking into account underlying fundamentals for the respective business and relative cost of capital
- Green financing framework in place for Bonheur and its subsidiaries

(NOK million)	Cash	External debt	Whereof guaranteed by Bonheur
Renewable Energy (FOR) (Joint Ventures and associated holding companies)	1 019	5 502	
Wind Service (FOO) (Joint Venture, associated holding companies and other)	399	1 010	
Sum (Joint Ventures and associated holding companies)	1 418	6 512	0
Renewable Energy (FOR) (excl. Joint Ventures and associated holding companies)	388	0	
Wind Service (FOO) (excl. Joint Ventures, associated holding companies and other)	222	916	
Cruise (FOCL)	111	272	
Bonheur ASA (parent company) + Other	1 365	2 198	
Sum (excl. Joint Ventures and associated holding companies)	2 086	3 387	0





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Renewable Energy

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Renewable energy per 2Q 2022

Market backdrop





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EUR 480 mill Equity financing for existing and future windfarms

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- Enables continued strong growth and expansion of portfolio of windfarms under FORAS' control
- Establishes new partnerships with strong long-term renewable energy investors
- Reversion of 100% interest in windfarms to FORAS at the end of each windfarm's investment period
- FORAS to remain majority owner and continue to be the operator of the wind farms
- Windfarms to retain merchant price exposure with strong long-term market fundamentals

Business Model and Project Portfolio for onshore wind



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Construction activities for 2022

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Northern Sweden

- Högaliden:
 - All turbines installed
 - Site reinstatement to be finished after winter season (2Q 2022)
- Fäbodliden 2:
 - Fäbodliden 2 continues towards construction in 2023

Scotland

- Crystal Rig IV, Windy Standard III (Brockloch Rig 3) and Pauls Hill 2
 - Pre-construction phase in 2022
 - Scope definition 2Q



Update on Floating Solar

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Solid progress on building competitive edge, particularly with SERIS for seawater (near shore)...

- Technology mapping: 40 concepts mapped, benchmarked, and rigorous risk assessment performed
- Insurance companies and independent 3rd party (DNV) engaged in our risk mapping and qualification work
- Progressing on wave breaker technology, mooring and anchoring systems, together with FO 1848
- First round of lab. tests performed
- Several tools, including initial numerical models, established



... which we leverage to gain traction with strong local partners for new commercial projects

- Targeting select countries in SE Asia and in Southern Europe. Partnership approach in SE Asia.
- Key characters of target markets include high power prices, good solar irradiation and lack of available land onshore
- FOR Pte Ltd established in Singapore as our regional office

In Q2, FORAS and FO Seawind received a Norad grant of NOK 25 mill for selected countries in South-East Asia.

K Fred. Olsen Seawind

Fred. Olsen Seawind

Presentation 2Q 2022

The Codling project – major milestone achieved

K Fred. Olsen Seawind

Highlights from 2Q

- The team has in this quarter achieved a significant milestone by submitting a Marine Area Consent Application (MAC).
- The project is in close dialogue with Eirgrid around our updated grid application and the Grid Connection Assessment (GCA).
- The MAC and GCA are pre-conditions for participating in the CfD auction.
- Eirgrid have in this quarter also published a new detailed timeline for the CfD auction, which now is expected to be in late April 2023.
- In addition, we are progressing on developing new projects for participation in later lease rounds in Ireland (referred to as phase 2)





Codling Wind Park in brief



1) The final capacity is subject to optimization of the site. The project has submitted grid application with a range of capacity from 900-1500 MW

2) The capacity of Phase One projects excluding Codling is based on maximum grid applications, which does not necessarily reflect what will be the final installed capacity

Source: Ireland National Energy & Climate Plan, EirGrid, 4C Offshore

The Mara Mhòr project is ramping up

K Fred. Olsen Seawind

Highlights from 2Q

- The project has been named Mara Mohr (which means "Big Ocean")
- The Project Team is in place and the development works are already well under way with environmental works have been started.
- Fred. Olsen Seawind is establishing an office in Stirling in Scotland, which will also serve as the Mara Mhòr project office.
- Floater assessment and supply chain involvement is progressing.
- The Site is situated in the attractive E2zone with a good location close to demand, grid with good wind speeds and favourable water depth and soil conditions



The Mara Mhòr Project in brief

798 MW	~200 km2
Capacity	Area
FID	50/50
Target FID 2027-28	JV with Vattenfall
CFD AR 8 Expectation that AR8 (2026) will have a separate "pot" for floating wind	Floating The site will be a floating offshore wind site
> 10 m/s	77 m
windspeed at 100 m	Mean depth at site

Norway – raising political ambitions

K Fred. Olsen Seawind



Expanding opportunities underpinning long-term growth

K Fred. Olsen Seawind

Several attractive new markets identified, based on clear investment screening criteria



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Wind Service

X Fred. Olsen Windcarrier









Fred. Olsen Windcarrier 2Q 2022 Update

FRED. OLSEN WINDCARRIER – A PIONEER WITH A MARKET LEADING POSITION, STRONG TRACK RECORD COMBINED WITH COMPETITIVE ASSETS AND ORGANIZATION

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1) Excluding China

2) MOU in place with Shimizu Corporation in Japan

BOLD TERN UPGRADE COMPLETED:

Major milestone in preparation for the future; 1st vessel ready for next gen turbines

Before:





- Built 2013, Lamprell, Dubai
- Conversion 2022, Singapore
- Length: 132m
- Width: 39m 45m
- Depth: 9m
- POB: 80 (56-εabins) (68 cabins)
- Variable load: 9500t- 9000t
- Preload capacity: 9000t- 9800t
- Crane:
 - 640t-@-30m-1600t @ 31m
 - 1-19m-above deck- 157.5m above deck
 - Auxiliary hook-50t 400t
- Mooring: Without-deckload- With deckload

Conversion Project

- Completed according to budget of EUR 61 million
- Delay in completion compared to initial schedule due to Covid restrictions in China and transport vessel logistics

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RESULTS AND BACKLOG

Results impacted by:

- Brave Tern commenced work in Taiwan
- Blue Tern has worked on Kaskasi and NNG
- Bold Tern departure from yard, arrival in Tawian ready to start 1st project
- Utilisation in 2Q 51% across fleet, solid outlook 3Q-4Q 2022

Backlog changes:

- New contract of EUR 150 million
- Added work in Taiwan for 2023
- Completed work on ongoing projects
- Reduced work in 2022 due to late arrival of Bold Tern





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GLOBALWINDSERVICE

Your Partner for

Wind Turbine Installation & Service



Global Wind Service 2Q 2022 Update

Global Wind Service

Leading global project partner for complete wind turbine services

Global Presence +14Years of Experience +1,600 Dedicated **Employees** €184m 2020-2023 Strategy in Turnover In 2021 SLOBAL SERVIC 13 Units A GREAT PLACE TO WORK Globally OFITARIA +40 **Countries Across** 1 **6** Continents TO BE THE PREFFERED PROJECT PARTNER GLOBALLY FOR COMPLETE WIND TURBINE SERVICES

Denmark (HQ) | Germany | Benelux | United Kingdom | Romania | Australia Serbia | Turkey | United States | Taiwan | Spain | Poland | France



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Global Wind Service

Complete solutions for both onshore and offshore projects



Installation

 Onshore Crane* & Installation
 Onshore Re-powering
 Offshore Pre-assembly w/ cranes
 Offshore Installation
 Specialized site management and supervisors
 Project Management

Project Management

Safety and Quality assurance

Tool supply and management

* Subcontracted Cranes under GWS project management



Service

On- and Offshore...:

Mayor component exchanges

Annual service and maintenance

All size Retrofit campaigns Statutory Inspection & Repair

High Voltage

Blades

On- and Offshore...:

Blade inspection

Leading edge protection

Blade and fiber repair

Platform, rope, vessel or on ground access

Internal certified blade repair training

Project management and documentation excellence



Customer References



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Cruise

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Cruise Events in the quarter

- Borealis and Bolette operated in the quarter and Balmoral commenced cruising early May
- Occupancy of 73%
- Net ticket income of GBP 194 per diem
- Good demand for cruises in the summer of 2022
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