



3 quarter 2016

28 October 2016

Bonheur ASA Group - Highlights 3Q 2016

(3Q 15 in brackets)

- Operating revenues were NOK 3 345 million (NOK 3 402)
- Operating result before depreciation (EBITDA) was NOK 1 342 million (NOK 1 305 million)
- Operating result (EBIT) was NOK 38 million (NOK 153 million)
- Net result NOK – 251 million (NOK 70 million)

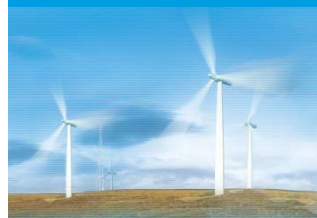
Offshore drilling



51.9% Fred. Olsen Energy ASA

- Settlement with HHI, proceeds of USD 176 million
- Still weak market

Renewable energy



100% Fred. Olsen Renewables AS

- Like-for-like generation up 1%
- Including Fäbodliden generation up 17%
- Constructions ongoing in UK

Shipping/Offshore wind



100% Fred. Olsen Ocean Ltd.

- Successful installation of the Block Island Project (US)
- Both installation vessels now upgraded (legs and cranes)
- Contract backlog visibility into 2019

Cruise



100% Fred. Olsen Cruise Lines Ltd.

- Strong bookings
- Net ticket income per diems up 10%
- 14% weakening of GBP / NOK

Bonheur ASA Group - Consolidated summary

(NOK million)	3Q 16	3Q 15	Change in NOK
Revenues	3 345	3 402	-57
EBITDA	1 342	1 305	37
Depreciation	-802	-895	93
Impairment	-503	-257	-246
EBIT	38	153	-115
Net finance and result from associates	-233	-51	-182
EBT	-195	102	-297
Net result	-251	70	-321
Shareholders of the parent company *)	-114	33	-147
<i>Earnings per share (NOK)</i>	<i>-2.7</i>	<i>1.0</i>	<i>-3.7</i>
<i>Net interest bearing debt (NIBD)</i>	<i>8 121</i>	<i>12 716</i>	<i>-4 595</i>
<i>Equity ratio</i>	<i>38.4 %</i>	<i>34.4 %</i>	

*) The non-controlling interests mainly consist of 47.74% of Fred.Olsen Energy ASA, 44.06% of NHST Media Group AS and indirectly 49% in Fred. Olsen Wind Limited (UK).

Bonheur ASA Group - Segment analysis - Revenues

(NOK million)	3Q 16	3Q 15	Change	FX effect
Offshore drilling	1 778	1 985	-207	25
Renewable energy	202	199	3	-30
Shipping/Offshore wind	428	254	174	6
Cruise	622	647	-25	-92
Other	315	318	-3	-
Total Revenues	3 345	3 402	-57	-91

Bonheur ASA Group - Segment analysis EBITDA

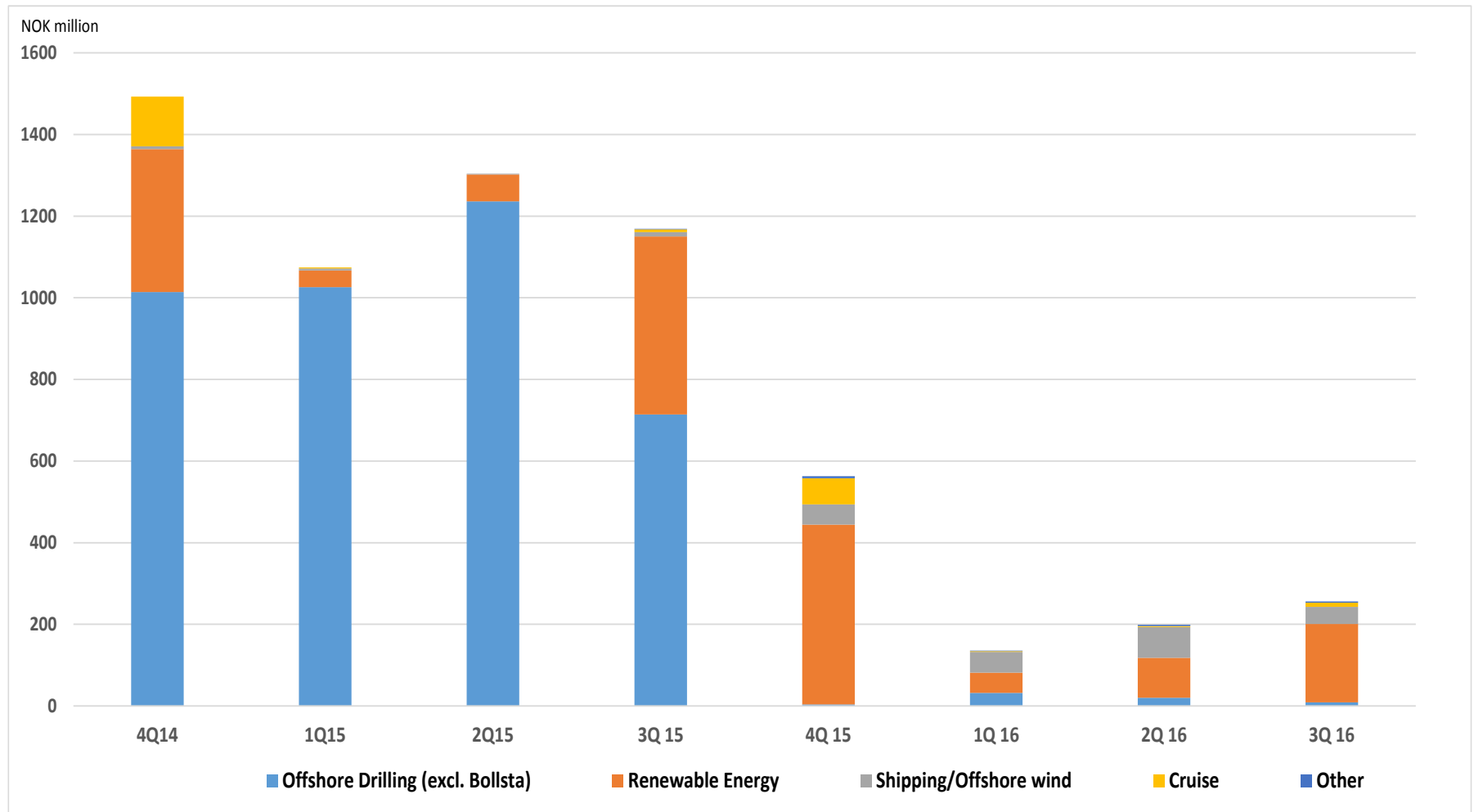
(NOK million)	3Q 16	3Q 15	Change	FX effect
Offshore drilling	993	1 066	-73	15
Renewable energy	120	106	14	-11
Shipping/Offshore wind	112	-17	129	0
Cruise	170	186	-16	-26
Other	-52	-36	-16	-
Total EBITDA	1 342	1 305	37	-22

Bonheur ASA Group - Change in net interest bearing debt (NIBD)

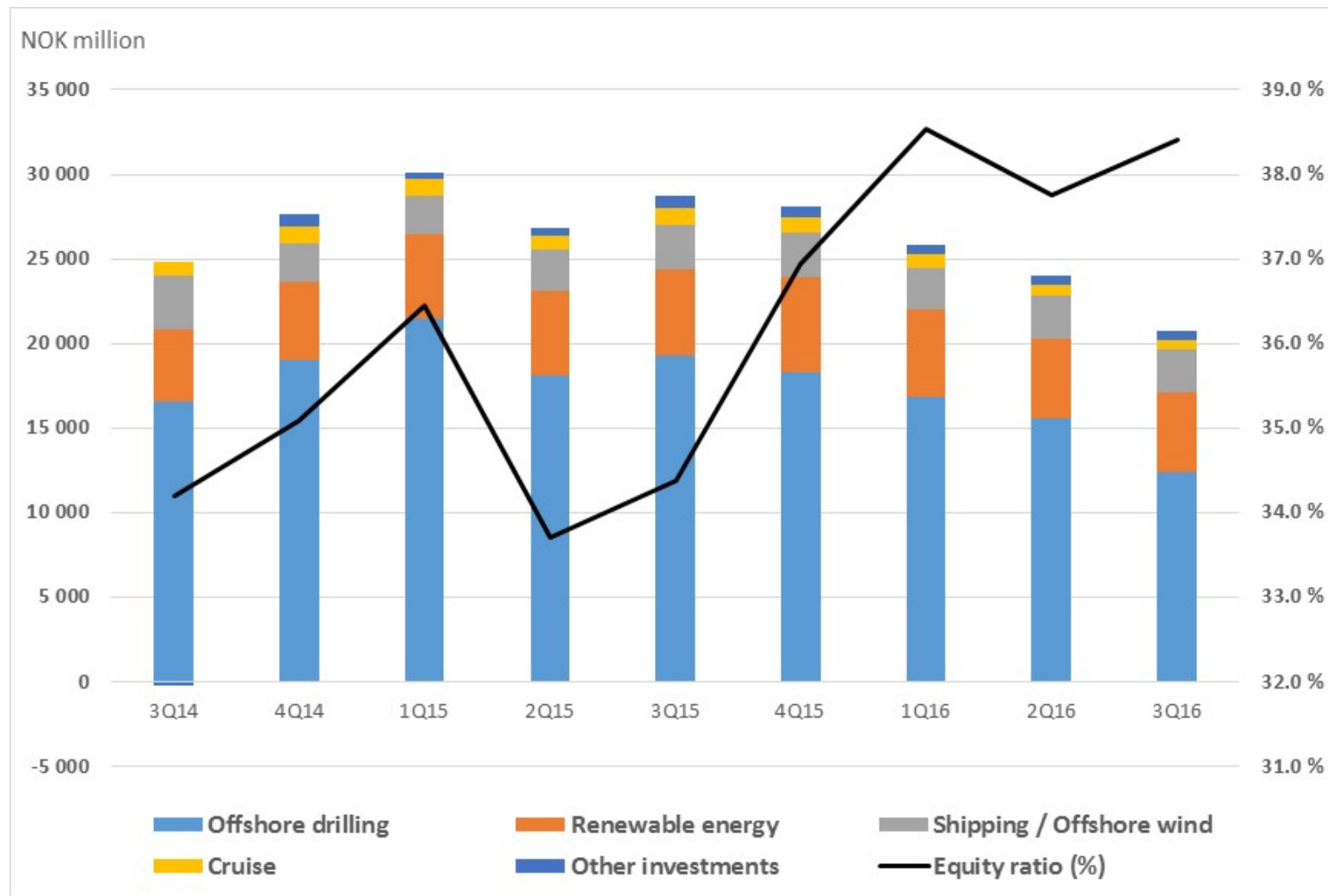
(NOK million)

NIBD 01.07.16		-10 590
EBITDA 2Q 16	1 342	
Capex	-284	
FX effects on cash position	-443	
FX effects on gross debt position	694	
Taxes paid	-138	
Interest paid	-191	
Interest/dividend received	16	
Bollsta Dolphin - settlement with HHI	1 420	
WC movements / other movements	53	2 469
NIBD 30.09.16		-8 121

Bonheur ASA Group – Capex per segment



Bonheur ASA Group – Capital employed per segment



Capital Employed (CE) = Net interest bearing debt (NIBD) + Equity



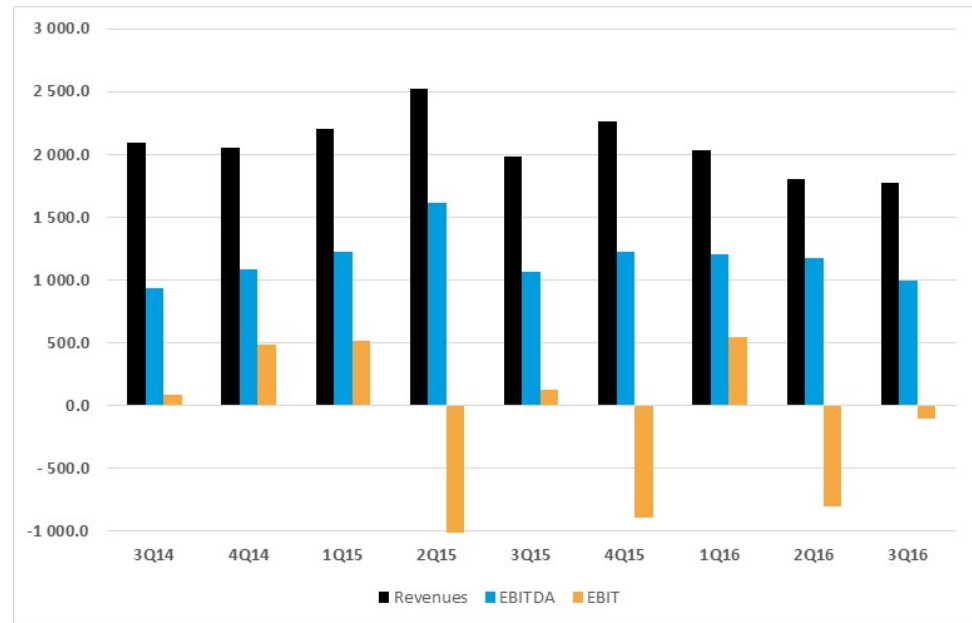
Offshore drilling

Offshore drilling – Summary 3Q 16

Highlights

- Revenues were USD 214 million
- EBITDA was USD 119 million
- EBIT was USD -12 million
- Impairments amounted to USD 61 million
- Agreed final settlement of USD 176.4 million with Hyundai Heavy Industries regarding cancellation of Bollsta Dolphin

NOK million



Offshore drilling - Contract overview

Unit	2016	2017	2018
Bolette	Anadarko		
Belford	1)		
Blackford	Chevron		
Bideford	Statoil 2)		
Borgland	RMN Cons.		
Bredford			
Byford	BP		
Borgsten	Total 3)		
Borgholm			
	1) Terminated for convenience 2) Suspended 3) Termination right exercised with a termination fee of USD 22 million		

Offshore drilling - Key financials

(NOK million)	3Q 16	2Q 16	3Q 15
Revenues	1 778	1 809	1 985
EBITDA	993	1 178	1 066
EBITDA %	56 %	65 %	54 %
EBT	-241	-891	179
Capex (ex Bollsta Dolphin)	9	20	714
Equity	6 872	7 417	9 085
Net interest bearing debt	5 531	8 117	10 220
Capital employed	12 403	15 534	19 305
Cash and cash equivalents	3 148	1 113	1 781

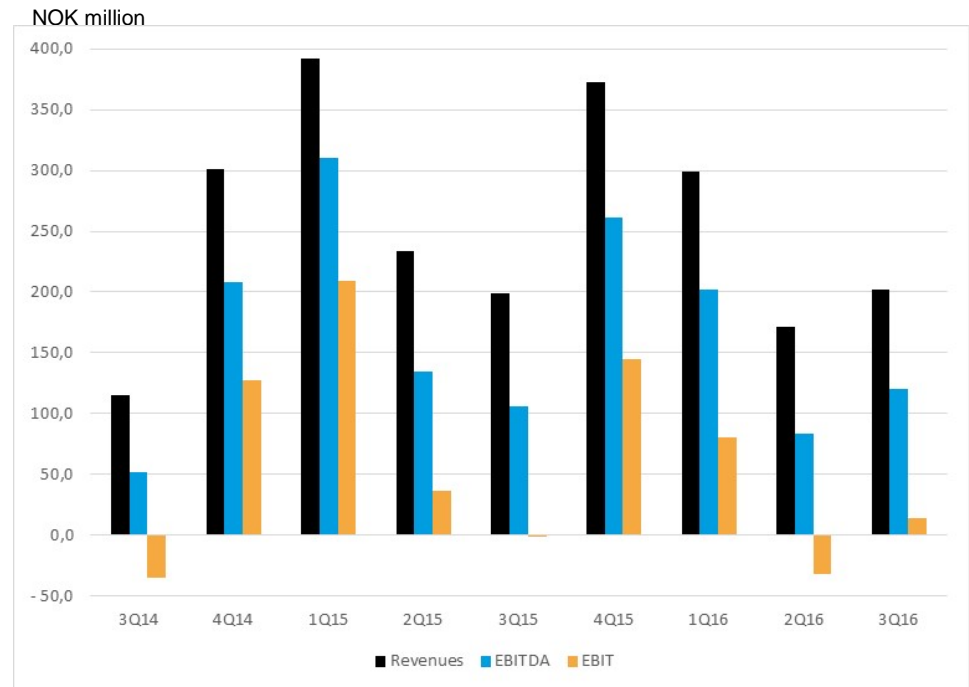


Renewable energy

Renewable energy – Summary 3Q 16

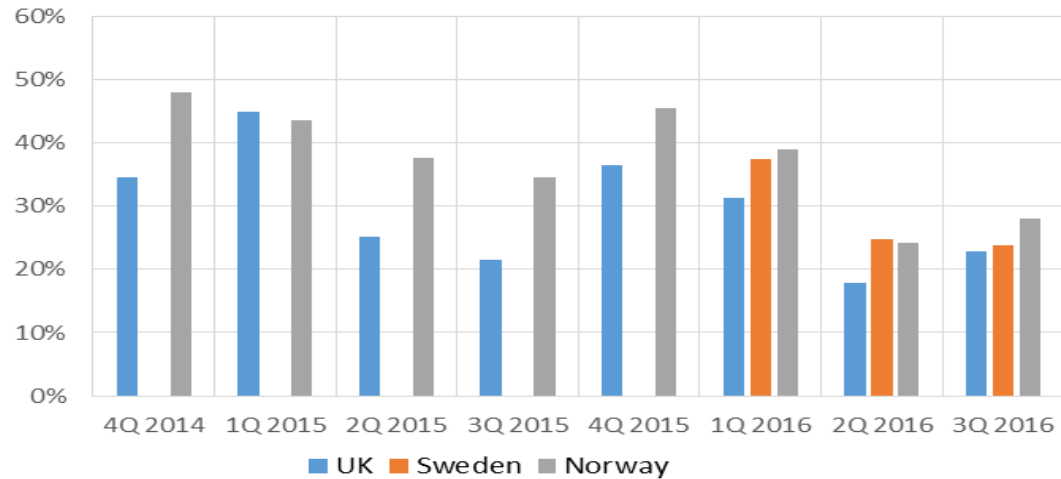
Highlights:

- Revenues were NOK 203 million
- EBITDA was NOK 120 million
- EBIT was NOK 14 million
- Profit before tax was NOK negative 32 million
- Fäbodliden in full operation
- Total generation of 303 520 MWh



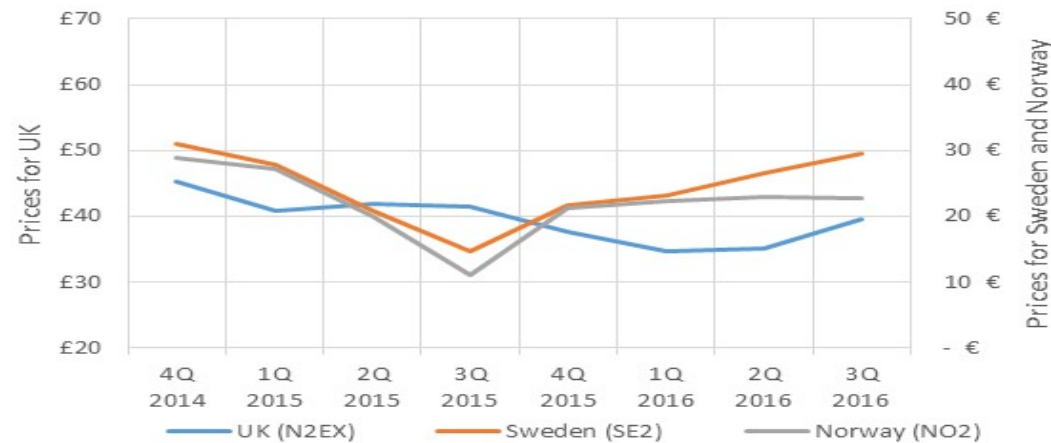
Renewable energy – Capacity factors and Power prices

Capacity Factors



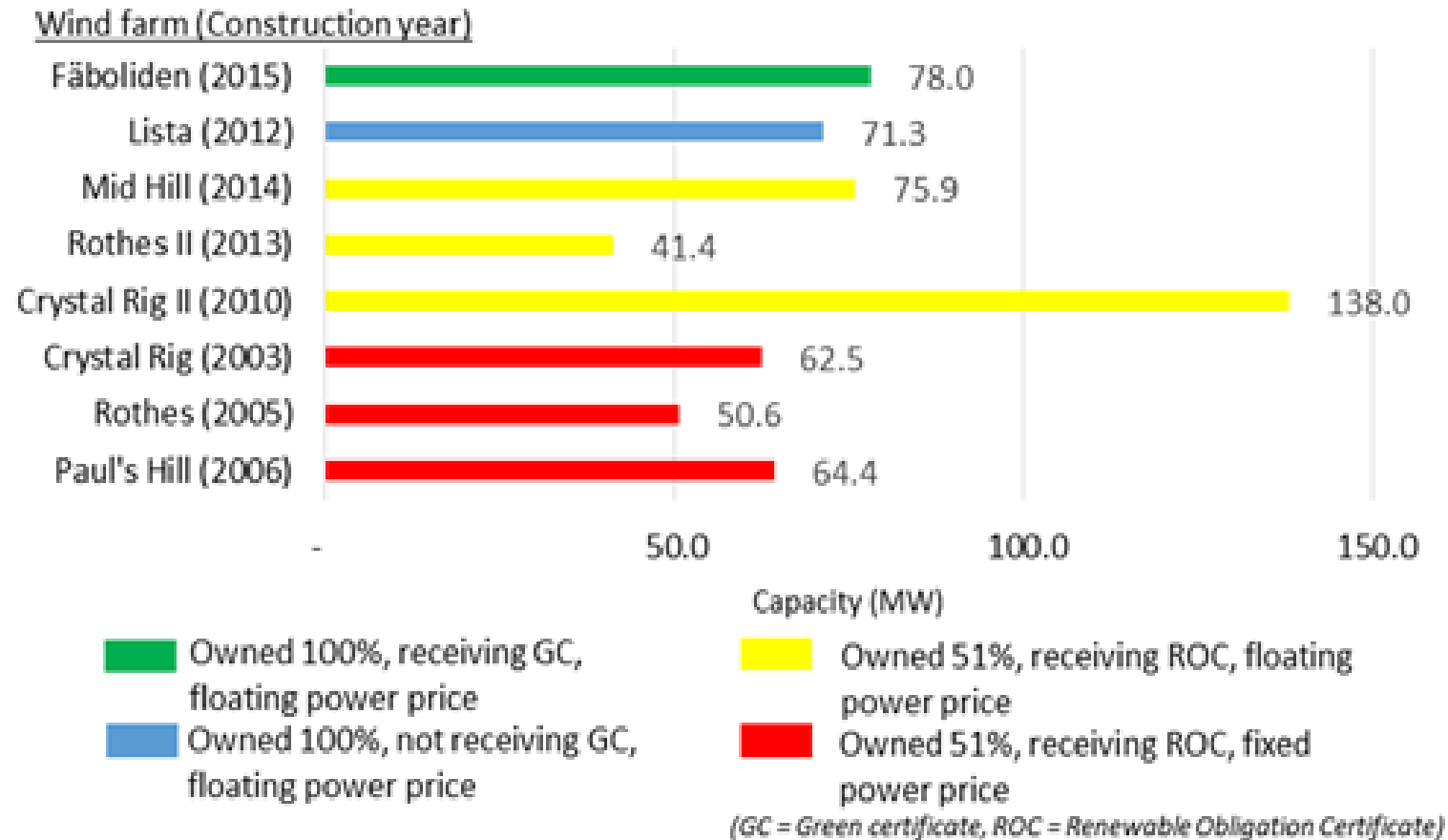
Capacity Factor = Actual generation / Potential

Power prices (quarterly average)

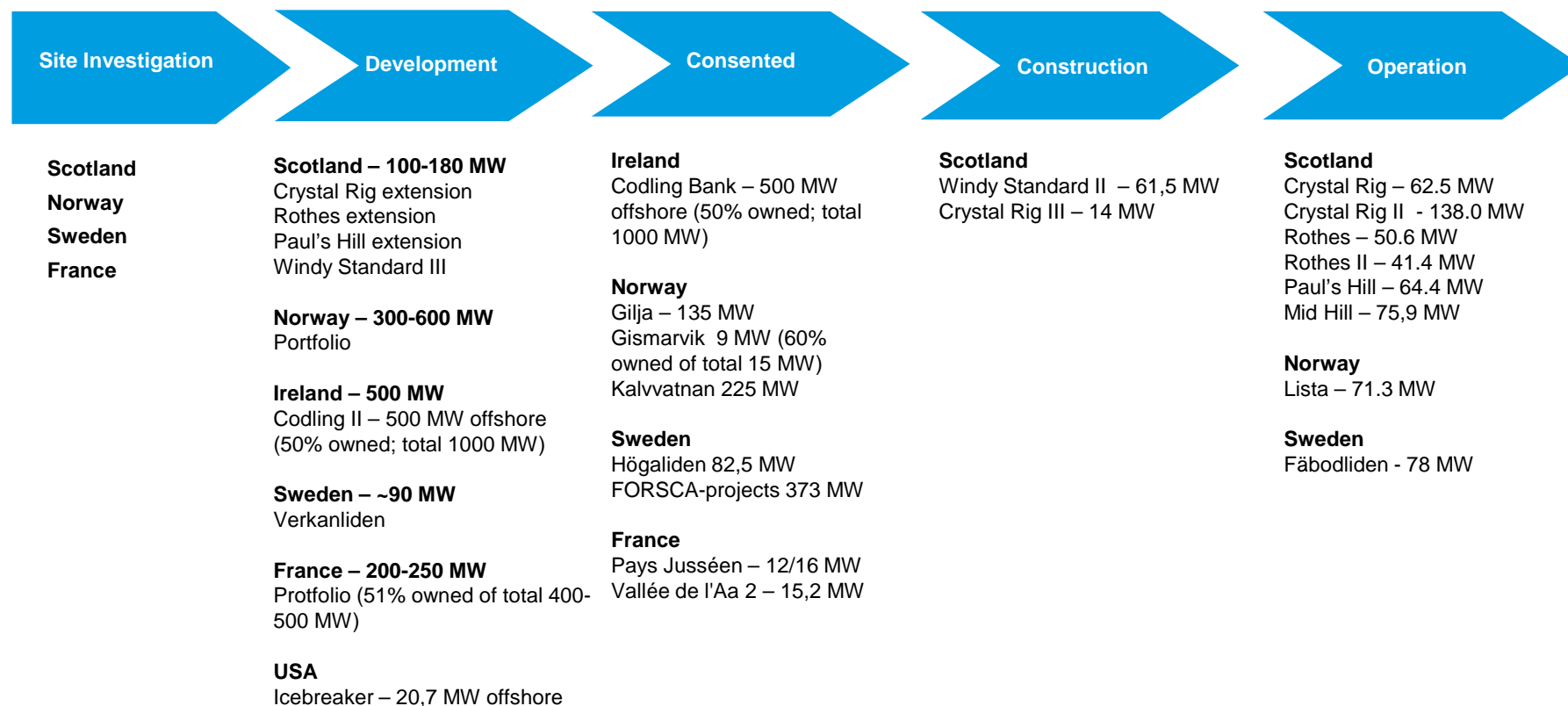


Source: Nordpool

Renewable energy – Wind farms in operation



Business Model and Project Portfolio



Total portfolio	1 210 – 1 640 MW	1 356 MW	75,5 MW	582,1 MW
Onshore portfolio	690 – 1 120 MW	856 MW	75,5 MW	582,1 MW

Renewable energy - Key financials

(NOK million)	3Q 16	3Q 15
Revenues	203	199
EBITDA	120	106
EBITDA %	59 %	53 %
EBT	-32	-84
Capex	192	436
Equity	3 427	3 765
Net interest bearing debt	1 302	1 321
Capital employed	4 728	5 086
Cash and cash equivalents	3 141	4 632

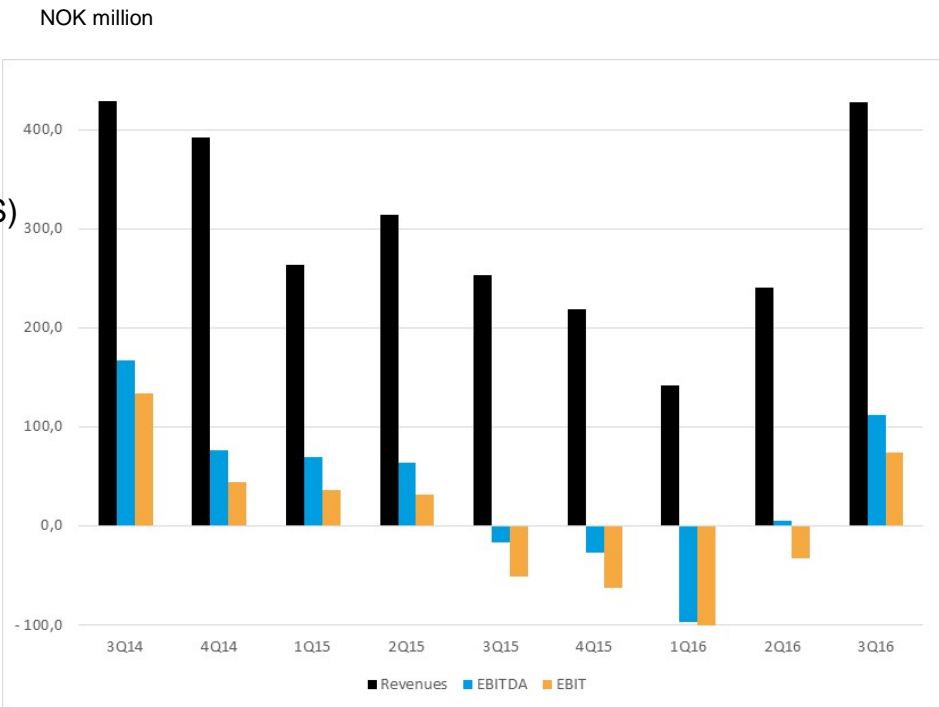


Shipping / Offshore wind

Shipping / Offshore wind – Summary 3Q 16

Highlights

- Revenues were NOK 428 million
- EBITDA was NOK 112 million
- Successful installation of the Block Island Project (US)
- Both vessels upgraded for deeper waters and larger turbines
- Material share of coming years covered by firm contracts (41%) and options (17%)
- Low utilization for Service vessels
- GWS – solid revenue growth



Shipping / Offshore wind – Key financials

(NOK million)	3Q 16	3Q 15
Revenues	428	254
EBITDA	112	-17
EBITDA %	26 %	-7 %
EBT	49	-50
Capex	42	11
Equity	1 245	1 617
Net interest bearing debt	1 238	1 017
Capital employed	2 483	2 634
Cash and cash equivalents	306	336



Cruise

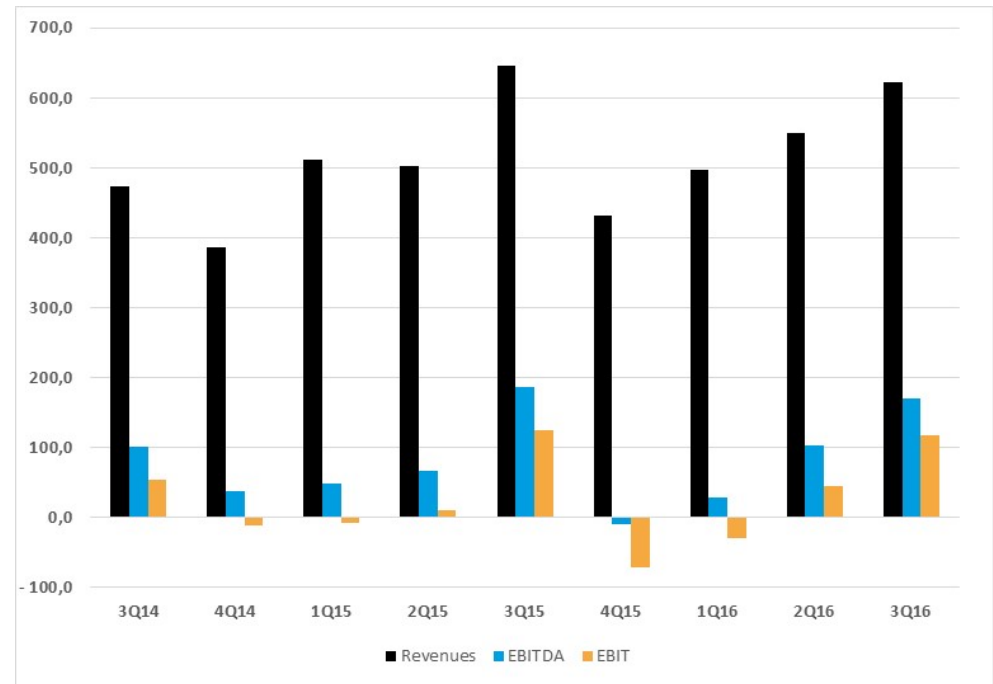
Cruise – Summary 3Q 16

Highlights

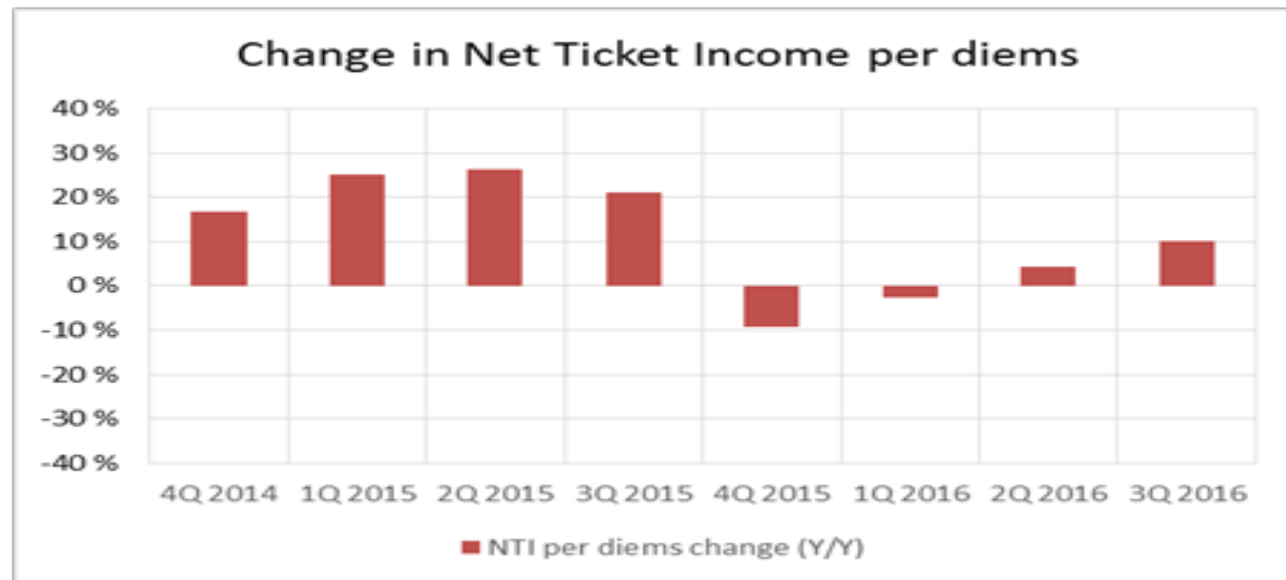
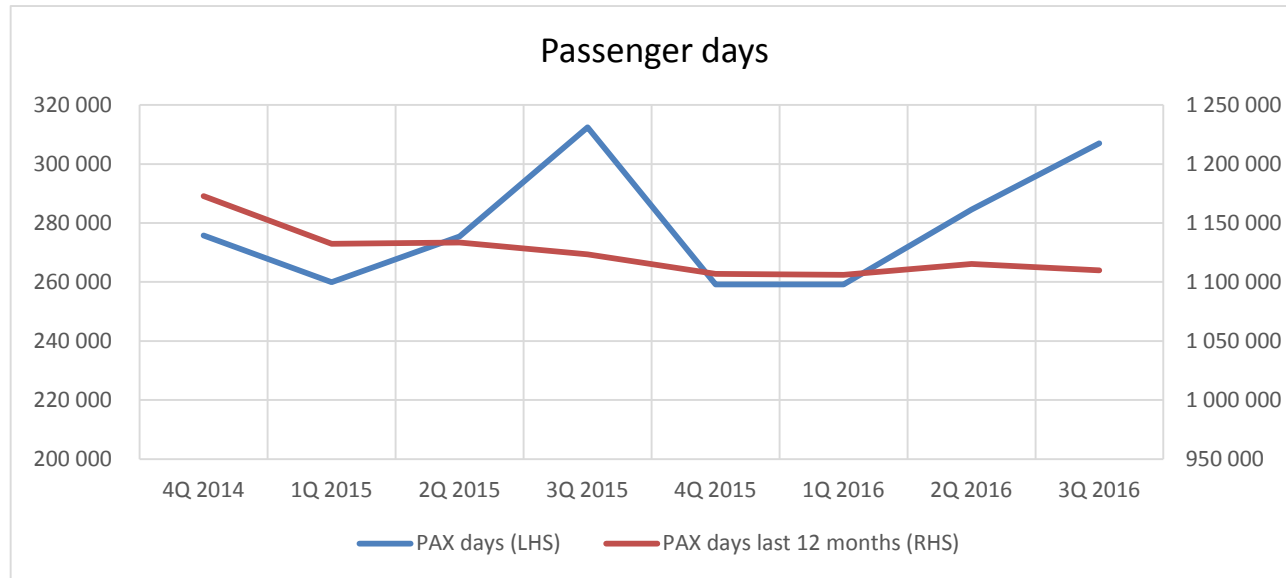
- Revenues were NOK 622 million
- EBITDA was NOK 170 million
- EBIT was NOK 116 million
- EBT was NOK 127 million
- Strong bookings



NOK million



Cruise – Passenger days and change in Net Ticket Income



Cruise - Key financials

(NOK million)	3Q 16	3Q 15
Revenues	622	647
EBITDA	170	186
EBITDA %	27 %	29 %
EBT	127	123
Capex	10	7
Equity	1 162	1 314
Net interest bearing debt	-592	-318
Capital employed	570	996
Cash and cash equivalents	592	318



Other Investments

- **NHST Media Group AS (54.0%)**
 - Operating revenues were NOK 316 million (NOK 296 million)
 - EBITDA were NOK 21 million (NOK 3 million)
- **Koksa Eiendom AS (12.6%)**
 - Development of property at Fornebu.
- **Fred. Olsen Head Offices, Oslo**
 - Office refurbishment NOK 35 million

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